



Offshore IT Outsourcing

KANAR Software Company

The KANAR Software Company (1993, Voronezh, Russia) is an experienced software developer with a history of success in delivering results for clients outsourcing their requirements. The company has been active in the Russian IT market for more than 11 years, and in the American market for more than 6, and our activities have covered a large number of projects of various sizes.

Our high level of technical expertise, combined with extensive hands-on experience in offshore programming make it possible to offer our clients excellent professional skills of our developers and support staff.

We may be contacted and visited at our home-base in Voronezh, and we are equally ready to meet visitors in Moscow for general or technical discussions.

Track Record

In KANAR Software, we have an excellent track record of delivering results, evidenced by long term and continuous relations with our clients.

Our clients have been satisfied with the collaboration on the tasks delegated to us, with the reporting systems by which progress on projects is monitored, with the delivery of results on time, and with the competitive pricing of our services in the international market.

KANAR Software has enabled its clients to fulfil their own primary missions with greater economy and efficiency through satisfactory completion of outsourced tasks.

We offer the full range of Software Projects services starting with the analysis of the Terms of Reference and Specifications, and up to the final testing of the newly developed Software System. We guarantee post-Project support of our Systems as well as carrying out any modifications required for their proper operation.

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| Operating Systems: | Windows/Linux/macOS | <h3>Key Services</h3> <ul style="list-style-type: none"> ◆ Software Projects Development; ◆ Modification and integration of earlier developed Information Systems in accordance with the changing business environment; ◆ Software System Performance Support. <h3>Main Areas of Expertise</h3> <ul style="list-style-type: none"> ◆ Healthcare (medical insurance, medical staff recruitment, personnel planning, registration, and salary payments); ◆ Finance (EDI, HIPAA EDI, ACH and other electronic payments, customer services in banking); ◆ Commercial and financial activity of businesses (product sales, accounting, etc.); ◆ Publishing (planning, managing and controlling work performance, pre-publishing activities). <h3>We guarantee</h3> <ul style="list-style-type: none"> ◆ High quality Software End Product; ◆ Highly professional team of developers and support staff; ◆ Advanced technologies, development processes, management and testing tools; ◆ Innovative approach to task solutions; ◆ On time delivery; ◆ Required Technical documentation delivery. |
| Technologies: | COM, ActiveX, XML/XSL, UML, HTML, JSP, ASP, EDI | |
| Development Tools: | MS Visual Studio .Net, Borland Delphi, Borland J Builder, JDK | |
| Design Tools: | Adobe PhotoShop, Macromedia Flash | |
| Databases: | MSSQL 2000, Sybase Anywhere, MySQL, Interbase, MS Access, Pervasive.SQL 2000, PostgreSQL | |
| Programming Languages: | Java, Delphi, C#, Visual Basic, PHP, C/C++ for Win32 | |
| Web Servers: | IIS, JRun, Apache | |
| Project Management: | Microsoft Project | |
| Code Version Management: | Microsoft Visual SourceSafe | |
| Other: | Rational Rose Modeler, Logic Works Erwin, Visio 2000, Microsoft Message Queue, InstallShield Professional, Crystal Reports | |

Advantages

An overall cost reduction per project available through using our services is more than 50%!

We implement your projects and reduce your costs through applying most advanced technologies and efficient software development methods. All our work is based on modern technological and quality standards.

Our professional expertise and our experience in outsourcing provide you the opportunity to:

- ◆ Increase the amount of your projects;
- ◆ Reduce time spent on each project;
- ◆ Bring in more clients;
- ◆ Implement large-scale projects;
- ◆ Focus on your major projects;
- ◆ Increase your profits.

KANAR Software Company

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Customers references

«Maryland corporation SciTech Concept Corp. started collaborate on software development projects with Russian company, Kanar Software, in 1999. All our common projects were executed with very good quality and on time. Our business development plans prominently include further collaboration with Kanar Software and we feel very comfortable with that».

Boris Gorney, President
SciTech Concept Corp. (USA)
www.scitechconcept.com
phone: +1 301 977 1273

«Just a short note to thank you and your team for the excellent work you have done on our software development project recently. This was a test project for us and we are very pleased with the outcome and the KANAR processes. You have delivered exactly what was specified on time and within budget. We look forward to having a continuing relationship with KANAR. I would be pleased to be quoted as a very satisfied customer and referee».

Greg Twemlow, Director of Business Development
WealthPoint Technology Pty Ltd. (Australia)
www.wealthpoint.com.au
phone: +61 412 555 416

Team

The company includes 22 permanent staff. If necessary we can extend the staff through the following:

- ◆ We can bring in experienced external experts for particular projects.
- ◆ We have an opportunity to recruit recently graduated specialists through our good connections with local Universities.

We think this approach is economically efficient for us – to have a small highly professional core development team that could be extended depending on a particular project needs. Our senior specialists possess a proven commercial experience of working in large development teams and mastered techniques of incorporating new team members. This is the core of our competitive price efficiency.

Projects

KANAR Software has successfully managed a number of projects for Russian, American and Australian clients. It could be illustrated by the following examples:

- ◆ 400 000 lines of a source code has been produced by our team during the last two years in MultiPlicity system for SDA Software Company (USA).

Two clients' reviews:

"Weekly production billings have risen more than 25% since we have incorporated Multiplicity into our production process".

Stacy V. Bearse, President & CEO
The Blood-Horse, Inc. (Lexington, Kentucky, USA)

"As promised, the users were up and running smoothly the first day with only a few hours of training."

Richard H. Edmiston, AVP Marketing Communications
OppenheimerFunds, Inc. (New York, NY, USA)

- ◆ Our team developed a Bank-S system for Saving Bank of the Central Black Soil Region of Russia (the biggest commercial bank in Russia). This System is used as a back-office for a number of local branches in Voronezh region (more than 1 million clients).